

LINTEC
ANNUAL
REPORT
2014

For the year ended
March 31, 2014

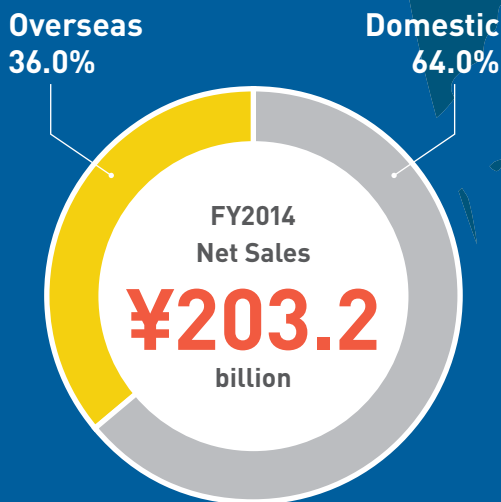
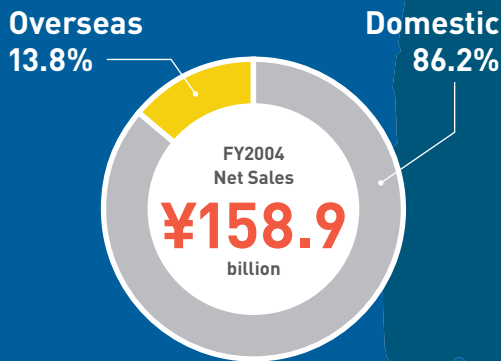


TOWARD
RENEWED
GROWTH

LINTEC

LINTEC is pushing forward with the globalization of its operations that are centered in Asia, including China and ASEAN countries, based on its policy of manufacturing products nearer to customers to ensure a stable supply through local production. Compared with 10 years ago, our overseas sales of ¥73.1 billion in the fiscal year ended March 31, 2014, were roughly 3.3 times higher, and we achieved an overseas sales ratio of 36.0%, a 22.2 percentage point increase over the decade. We have reached the stage where we currently have 28 overseas subsidiaries. Targeting overseas sales that represent more than 40% of total sales, we will work to further extend our production and sales sites centered on areas where growth is expected.

FURTHER GLOBAL



Overseas production sites



LINTEC (THAILAND) CO., LTD.

Manufacturing and sales of adhesive products for seals and labels, automobile-use adhesive products, and release papers for adhesive products



LINTEC INDUSTRIES (MALAYSIA) SDN. BHD.

Manufacturing and sales of coated films for multilayer ceramic capacitor production

PROMOTE DEVELOPMENT

Overseas sales ratio of

36.0%



LINTEC (SUZHOU) TECH CORPORATION

Manufacturing and sales of adhesive products for seals and labels and casting papers for synthetic leather



LINTEC KOREA, INC.

Manufacturing and sales of electronics-related products



PT. LINTEC INDONESIA

Manufacturing and sales of adhesive products for seals and labels and automobile-use adhesive products



MADICO, INC.

Manufacturing and sales of window films



Based on its four core technologies— adhesive applications, surface improvement, system development, and specialty papers and release materials production—LINTEC is working to develop innovative products that meet customer needs. Fulfilling the core function in R&D activities is our Research Center within the Research & Development Division, which has approximately 200 research personnel. With a complete array of the very latest analytical equipment, pilot coaters, and clean room facilities, the Research Center collaborates closely with production engineering divisions to develop a range of coatings and other products. Making progress with the further construction of Research Center buildings and the introduction of state-of-the-art test and research facilities—the buildings and facilities are both due for completion in autumn 2015—we are planning to further enhance our R&D capabilities.

R&D CAPA THAT GEN COMPETI



R&D
expenses of
¥6.8
billion

**BILITIES
ERATE
TIVE ADVANTAGE**





80th
anniversary

LINKING YOUR DREAMS

to the future through technologies.
We are LINTEC.

This year, LINTEC marks the 80th anniversary of its establishment. Since starting out as a manufacturer of gummed tape, we have steadily undergone evolution by developing technologies and products that have been ahead of their time. Following the merger of three companies in 1990, we greatly expanded the range of our technologies and entered into upstream fields, such as base paper for release papers, and release papers and films. Today, as a leading company in the field of adhesive products and specialty papers, LINTEC is launching onto the market a wide range of products. By blending our characteristic technologies at a high level, we are creating breakthrough products our customers have never seen before, enabling them to turn their dreams into reality.



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